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Art of the Deal is an inspiring excavation of the many building blocks of the art market, weaving a succinct walkthrough of art historical insights with clever perspectives on contemporary practice. I finished the book astonished that something similar had not been written long ago--after all we live in a world where understanding market behaviour is no longer desirable but a must!

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Appreciate the insight into Art funds, Video and Experiential Art. It is a fact of life in the 21st century that commerce is an integral part of every society, and artists need money in order to survive. Understanding the relationship between commerce and art is therefore helpful to those who are aspiring to be more involve in art in any form.

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Art of the Deal: Contemporary Art in a Global Financial Market, by VIP Art Fair Director Noah Horowitz (available on Amazon USA and UK.) Princeton University Press writes: Art today is defined by its relationship to money as never before. Prices of living artists' works have been driven to unprecedented heights, conventional boundaries within the art world have collapsed, and artists now think ever more strategically about how to advance their careers.

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